

Product	SKU	Purchase Price
AEDs		
Defisign Online Full	1.800451-VC11	€ 905
DefiSign Online Semi	1.800451-VC10	€ 905
Zoll AED Plus Full	.24100700541011050	€845.67
Zoll AED Plus Semi	.20000000100011160	€ 800
DefiSign Life Full	DS-12f	€ 605
DefiSign Life Semi	DS-12s	€ 605
Physio-Control CR2 Full	99512-000370	€1098.26
Physio-Control CR2 Semi	99512-000368	€1046.23
Defibtech Lifeline View Semi	DCF-E2310-EN	€ 1,200
Defibtech Lifeline Full	DCF-E130-UK	€890.57
Defibtech Lifeline Semi	DCF-E110-UK	€835.31
Cardiac Science G3 Elite Full	9790A-UK	€749.89
Cardiac Science G3 Elite Semi	9790E-UK	€749.89
Philips FRx	861304-UK	€ 819
Philips HS1	M5066A-UK	€ 640
Physio-Control Lifepak 1000	99425-000094	€1395.64
Schiller Fred Easy Semi	FRED EASY LIFE-UK	€ 1,090
Schiller Fred Easy Full	1-58-9502M-UK*	
Schiller Fred Easyport	0.900000	€ 1,382
CU Medical iPad Semi	CU-SP1-UK	€882.53
CU Medical iPad Full	CU-SP1 AUTO-UK	€ 800
Primedix Heartsave PAD	97432*	
Primedix Heartsave AED	97370	€ 1,119
Heartsine 350P	PAD350P-UK	€ 660
Heartsine 360P	PAD360P-UK	€ 660
Heartsine 500P	PAD500P-UK	€879.81
Cardiac Science G5 Full	G5A-11C	€ 1,075
Cardiac Science G5 Semi	G5S-11C	€ 1,075
Electrode Pads		
Cardiac Science G5 Adult pads	XELAED001B	€38.35
Cardiac Science G5 Paediatric pads	XELAED003A	€65.99
Cardiac Science G3 Adult pads	9131-001	€23.69
Cardiac Science G3 Paediatric pads	9730-002	€59.78
Cardiac Science G5 Adult CPRD	XELAED002B	€100.39
CU Medical Paediatric NF1200	CUA0512P	€ 75
CU Medical Adult NF1200	CUA0903PF	€ 26
CU Medical SP1 Paediatric	CUA1102S	€ 26
CU Medical SP1 Adult	CUA1007S	€ 26
Defibtech Lifeline View Paedi	DDP-2002	€ 86
Defibtech Lifeline Auto Paedi	DDP-200P	€ 75
Defibtech Lifeline View Adult	DDP-2001	€48.59

Defibtech Lifeline Auto Adult	DDP-100	€31.25
Defisign Life Adult	DS-0-21-0040	€ 38
Defisign Life/ Schiller Fred Paediatric	.2.155067	€ 25
Heartsine Samaritan Paediatric	Pad-Pak-04	€110.50
Heartsine Samaritan Adult	Pad-Pak-03	€88.50
Life-point Adult	Electropad V1	€ 35
Life-point Paediatric	Electropad K1	€ 35
Philips FR2 Paediatric	M3870A	€53.30
Philips FR3 Infant key	.989803150031	€ 75
Philips FR3 Adult smart pads	.989803149981	€23.76
Philips FRx Infant key	.989803139311	€ 53
Philips HS1 Adult pads	M5071A	€33.73
Philips HS1 Paediatric pads	M5072A	€55.86
Philips FRx Smart 2 adult pads	.989803139261	€31.21
Philips FR2 Adult pads	.989803158211	€17.60
Physio-control Lifepak adult	11996-000017	€17.59
Physio-control Lifepak Paediatric	11101-000016	€65.75
Physio-control chargepak 2 set adult	11403-000001	€87.70
Physio-control chargepak 1 set adult	11403-000002	€66.05
Primedic Savepads preconnect	97085	€37.50
Primedic Heartsave adult pads	96343	€ 34
Schiller Fred Easy Paediatric pads	0-21-0037	€ 36
Schiller Fred Easyport adult pads	2,155,065	€27.80
Schiller Fred Easy adult pads	0-21-0020	€ 24
ZOLL AED 3 CPR UNI-PADZ	8900-000260	€116.15
ZOLL Stat-Padz 2 adult pads	8900-0801-01	€19.37
ZOLL Paediatric pads	8900-0810-01	€ 45
ZOLL CRP-D adult pads	8900-0800-01	€79.09
ZOLL CPR Stat-Padz adult pads	8900-0402	€44.89

AED Batteries

Cardiac Science G5 Battery	XBTAED001A	€ 214
Cardiac Science G3 plus Battery	9146-302	€ 214
Cardiac Science G3 pro Battery	9145-301	€ 214
CU Medical SP1 battery	CUSA1103BB	€ 133
CU Medical NF1200 battery	CUSA0601F	€ 127
Defibtech Lifeline 5 year battery	DCF-E200	€147.76
Defibtech 9V Lithium Battery	HAC-9v	€4.70
Defibtech Lifeline View 4 yr battery	DCF-2003	€153.24
Defibtech Lifeline 7 yr battery	DCF-E210	€169.19
Defisign Life battery	DS-4-07-0025	€ 95
Lifepoint pro battery	12V-Li-MnO2-4500mA	€ 90
Philips HS1 and FRX battery	M5070A	€80.28

Philips FR3 battery	.989803150161	€139.65
Philips FR2+ lithium battery	M3863A	€ 104
Physio-control Lifepak 500 battery	11141-000158	
Physio-control Lifepak 1000 battery	11141-000100	€176.90
Primedic Heartsave 3 year battery	97640	€114.70
Primedic Heartsave 6 year battery	97641	€ 166
Schiller Fred easyport battery	2,230,292	€50.90
Schiller Fred easy battery	4-07-0001	€ 102
Zoll AED 3 battery pack	8000-000696	€106.19
ZOLL AED plus batteries	8000-0807-01	€15.50
ZOLL AED pro battery	8000-0860-01	€116.95

AED Carrying Cases

DefiSign Carry case	DS-12BAG	€8.24
PAX Feldberg backpack	PAXFeldberg	
Universal AED backpack	AED-Backpack-Green	€15.75
CU Medical Carry case	AY-SP1-BAG	€ 98
Defibtech Lifeline Carry bag	DAC-3100	€ 39
Heartstart FRX Carry case	989,803,139,251	€68.40
Defibtech soft carry case	DAC-100	€ 39
Physio-control CRPlus carry case	21300-004576	€42.65
Philips HS1 hard case	M5076A	€19.25
FR3 Hard case	989,803,149,971	€155.30
ZOLL AED plus Carry case	8000-0802-01	€79.53
Defibtech Softcase	DAC-101	€ 39
AED Universal hard suitcase 2	P1520F	€166.77
AED universal hard suitcase 2	P1450F-200145021	€118.97

Cabinets and Wall mounts

Defisign wall bracket	DS-WallBracket	€12.27
Philips Heartstart wall bracket	941314	
Claus Anderson Outdoor cabinet	CAHSS100	€468.50
DefiSign Aivia outdoor cabinet	DS-210	€279.30
Heartstart transparent wall bracket	989,803,170,891	€43.70
Defibtech Lifeline wall bracket	MAC-B100	€36.50
Cardiac Science wall bracket	180-2022-001	€53.01
DefiSign Aivia wall cabinet	DS-100	€ 87
DefiSign Aivia 200 outdoor cabinet	DS-200	€246.05
ZOLL AED Plus mount	8000-0809-01	€ 60
Physio-Control lifepak wall mount	11210-000021	€45.88
Physio-control LP500/LP1000	11210-000001	€60.35
AED Ilcor universal wall rack	uwb	€3.10
Defisign AED universal wall cabinet	DS-36	€ 37

Icons and Others		
Defisign AED Ilcor sign	DS-2000SS1250	€0.25
Defisign AED Ilcor sign DS...	DS-2000SS1268	€8.56
Defibtech Lifeline View data card	DDC-2001	€ 70
Defibtech Medium Data Card	DDC-50AE	€53.08
Defisign Rescue Kit	DS-rescuekit	€2.67
AED Training		
Cardiac Science G5 training unit	190-5020-002	€ 240
CU Medical SP1 training unit	CU-SP1-Trainer	€ 350
Defibtech lifeline training unit	DCF-E350E	€ 298
Defisign AED Trainer	2,230,380	€ 299
Heartsine Samaritan 500 trainer	TRN-500-UK	€194.27
Heartsine Samaritan 350 trainer	TRN-350-UK	€222.02
Laerdal/ Phillips Trainer	94005033	
HS1 Training Unit (with remote)	M5085A-ABU-RF	€ 345
HS1 Training unit	M5085A-ABU	167.60
FRx Training Unit	861306-ABU-RF	262.70
Physio-control Lifepak Training unit	11250-000075	€251.45
Physio-control Lifepak 1000	99996-000118	€596.50
Primedice Heartsave Training Unit	97293-UK	€ 299
Schiller fred easyport pocket trainer	1-67-9900-UK	€319.20
Schiller fred easy training unit	1-59-9901-UK	
Universal AED trainer	Uni-trainer	€61.92
ZOLL AED Plus Trainer 2	8008-0050-01	€278.61
ZOLL AED Simulator	8000-000925	€310.20
Schiller Training Pads**	0-21-0031	€7.41
Universal AED Trainer paedie pads	Uni-trainer-pads-child	€0.84
Universal AED Adult Training pads	Uni-trainer-pads	€1.02
ZOLL CPRD Demo pads	8900-5007	€119.40
Philips heartstart fr3 training pads	989,803,150,181	€18.85
CU Medical SP1 training pads	CUA1109TP	€ 25
Cardiac Science G6 Paedi pads	XTRPAD006A	€40.83
Cardiac Science g5 CPRD trainer pads	XTRPAD002A	€46.81
Cardiac Science G5 Adult trainer pads	XTRPAD004A	€18.61
Heartsine 350P trainer electrodes	Trainer-Pak-04	€ 40
Philips FR2 training pads	M3871A	€28.25
Philips FR2 training pads with link	945090	€28.80
ZOLL CPRD training pads	8900-0804-01	€49.07
ZOLL Replacement gel training pads	8900-0803-01	€29.91
ZOLL Stat Pads 2 Training electrodes	8900-0805-01	€15.60
Primedice Training pads	96551	€2.50

Physio-control lifepak replacement pads	11101-000003	€20.85
Physio-control Lifepak 1000 training	11101-000004	€39.65
Physio-control Lifepak infant replacement pads	11250-000042	€22.65
Physio-control CRPLUS infant pads	11250-000045	€38.65
Physio-control CRPLUS training kit	11250-000012	€42.75
Physio-control CRPLUS training pads	11250-000015	€21.85
Philips Heartstart Trainer 2 pads	07-10900	€13.44
Philips heartstart adult smart pad	M5073A	€53.90
Philips heartstart infant training pad	M5074A	€57.65
Philips heartstart replacement pads	M5093A	€ 18
Philips heartstart home paediatric pads	M5094A	€21.70
Philips FRX training smart pads	989,803,139,271	€50.10
Philips Heartstart FRX training pads	989,803,139,291	€20.60
Heartsine Samaritan training pads	TRN-ACC-02	€ 40
Defibtech replacement pads	DDP-105TR	€23.87
Defibtech Paediatric replacement pads	DDP-205TR	€19.85
Defibtech training pads	DDP-101TR	€24.31
Defibtech paediatric training pads	DDP-201TR	€24.31
Cardiac Science G3 training pads	9035-003	€16.74

AED Training remote controls & cases

Cardiac Science G5 trainer remote	190-2080-001	€27.10
Physio-control Lifepak 1000 remote	11996-000358	€ 45
Heartsine Samaritan PAD 500 remote	TRN-ACC-17	€ 80
Heartsine Samaritan 350 remote	TRN-ACC-15	€ 80
ZOLL AED PLUS trainer remote	8008-0007	€66.60
Physio-control Lifepak CRPLUS remote	11250-000099	€17.88
Defibtech Lifeline trainer remote	DTR-400	€ 41
Cardiac Science G3 trainer remote	180-2080-010	€25.94
Defibtech AED carry case	DS-12BAG	€8.24
ZOLL AED Plus trainer carrier case	8000-0375-01	€63.60
Defibtech softcase for training unit	DAC-101	€ 39

AED Additional training accessories

SIMCPR trainer	PT1	€ 25
Defibtech Lifeline View trainer battery	03-DTF-2005	€146.50
Defibtech Lifeline EU/UK adapter	DTR-200	€ 36
Philips Heartstart Trainer adapter	M5088A	€19.85
Defibtech rechargeable battery	DBP-RC2	€ 124
Philips heartstart training adapter	M5089A	€27.90

Training Manikins

Act Fast Choking Training Vest	AFM-AF-101RN	€ 104
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Act Fast Choking kids Training Vest	AFM-AF-101-Y	€ 89
AMBU Simulaid Kyle Manikin	282005000	
AMBU man instrument full body	A234404000	993.30
AMBU Family Basic Pack	01-AmbuFamilypack-Basic	€ 258
AMBU Family Eco Pack	02-AmbuFamilypack-Eco	€445.25
AMBU Family Standard Pack	Standard	€1218.75
AMBU Family Starters Pack	Starter	€637.65
AMBU Man School 10 Pack	A268007000	€284.90
AMBU Man Defib Wireless	A265407000	€ 3,100
AMBU Man Next Generation Manikin	A234404000	€993.30
AMBU Man W Next Generation	A234407000	€1884.28
AMBU Junior	A282010000	€319.20
AMBU Man Basic	A268005000	€ 212
AMBU Uniman +	A268003000	€ 130
AMBU CPR Baby	A256001000	€311.03
Brayden Baby Pro	IM17-P	€ 700
Brayden Baby	IM-17	€ 566
Brayden Lights Manikin white LED	IM13	€ 260
Brayden PRO Manikin w/ Bluetooth	IM16-R	€ 650
Brayden PRO Manikin w/ white light	IM16	
Brayden Lights Manikin Red lights	IM13 - RED	€ 260
Laerdal Little Family QCPR Dark	136-03050	€506.10
Laerdal Little Family QCPR	136-01050	€506.10
Laerdal Little baby QCPR Dark	133-03050	€181.30
Laerdal Little Baby QCPR 4 pack	134-01050	€540.91
New Resusci Baby QCPR w/ airway	162-01260	€1179.50
New Laerdal Resusci baby QCPR	161-01260	€830.90
Laerdal Little baby QCPR	133-01050	€150.48
Laerdal Little Family pack - dark	126-03050	
Laerdal Little Anne QCPR 4 pack - dark	124-03050	€705.60
Laerdal Little Anne QCPR - dark	123-03050	€195.30
Laerdal Little Anne QCPR	123-01050	€162.10
Laerdal Mini Anne + unicolour	106-00550	€429.80
Laerdal Resusci Anne w/ QCPR fullbody	171-01260	€1655.50
Laerdal Choking Charlie	102-00001	€615.75
Laerdal Resusci Anne firstaid full body	170-01250	€1243.90
Laerdal Resusci Anne firstaid torso	170-00150	€ 833
Laerdal Resusci Anne QCPR w/ airway h	172-01260	€2188.90
Laerdal Resusci Anne QCPR airway head	172-00160	€1818.60
Laerdal Resusci Anne QCPR torso	171-00160	€1286.60

Laerdal Resusci Junior QCPR	181-00150		€1236.20
Laerdal Little Junior QCPR 4 pack - dark	129-03050		€667.80
Laerdal Little Junior QCPR 4 pack	129-01050		€554.28
Laerdal Little Junior QCPR - dark	128-03050		€ 189
Laerdal Little Junior QCPR	128-01050		€156.87
Laerdal Baby Anne 4Pack - dark	131-03050		
Laerdal Baby Anne 4 pack	131-01050		
Laerdal Baby Anne - dark	130-03050		
Laerdal Baby Anne	130-01050		
Life/Form Fat Old Fred	LF03750EX		€300.30
Laerdal Wireless Bluetooth adapter		318001	
Laerdal Little Anne QCPR Upgrade kit	123-60750		€67.20
Laerdal Multi Manikin router	202-40050		74.90
SIMPAD + Skillreporter	206-30033		€ 1,232
Skillguide for QCPR	170-30050		€59.50
Laerdal Wireless kit		318002	
Laerdal Mini Anne Plus face - dark	106-12050		
Laerdal Mini Anne plus face - light	106-11050		€34.20
Brayden Baby Face Skin	IM17-SA01		€ 36
Laerdal Baby Anne face shields - dark	130-10550		€39.60
Laerdal Baby Anne Face Shields	130-10450		€32.87
Brayden Replacement face skin	IM13-SA01		€6.50
AMBU Junior Mouth/Nose 10piece		282000511	
Laerdal Resusci Junior face mask - dark		183015	€42.60
Laerdal Resusci Junior face masks		183010	€35.36
Laerdal Resusci Anne face masks		310210	€33.85
Laerdal Resusci Anne facemasks - dark		310215	€40.80
Life/Form Fat Old Fred mouth/nose	LF03752U		€39.15
Laerdal Resusci Baby face masks		143600	€36.60
AMBU Man face masks		234000703	€45.50
AMBU baby face masks 5pack		256000703	€34.30
Brayden Baby Face shields	IM17-SA14		€ 4
Laerdal Manikin face shields 6pack		15120103	€56.40
Disinfectant wipes 200pieces	mds-00.12.54		
Laerdal Mini Anne + airways 50pack	106-10050		
Laerdal Baby Anne airways		50100	
Brayden Baby reusable lung	IM17-SA15		€5.50
Brayden baby ventilation for lung 5x	IM17-SA16		€17.50
Brayden replacement lung 24pack	IM13-OA07		€ 24
AMBU Junior sealing ring 10pieces		282010502	€11.55
AMBU junior airways		282010501	€38.50
Laerdal Little Anne airways 96pieces		20301	€147.91

Laerdal resusci junior airways 25pieces	183210	€39.84
Laerdal Resusci Junior replacement airw	183211	€144.42
Life/Form Fat Old Fred airways lungs	LF03751U	€65.98
Laerdal Resusci baby airways	143700	€37.20
Laerdal Resusci Anne airways	152250	€103.80
Laerdal Little Anne airways	20300	€39.35
AMBU Man airways	234000702	€ 39
AMBU simulaid child Kyle airways	282000512	€60.90
AMBU baby airways	256000702	€23.10
AMBU Man trousers	234000621	€49.70
Jogging suit for AMBU man	234000620	€42.60
AMBU Carrying bag	234000794	€127.20
Brayden Junior upgrade kit	IM13-J	€ 65
AMBU Man upgrade kit ERC2010	234000552	€ 96
Laerdal Little Anne QCPR upgrade kit	123-60750	€67.20
QCPR Race Stickers	123-40050	€18.90
ACT FAST Anti-choking training vest	AFM-AF-101-Y	€ 89
Act Fast anti choking trainer	AFM-AF-101RN	€ 104
AMBU Man W adapter	284000501	€ 39
Head Section Model	10900	€78.75
Laerdal Resusci Anne right arm	310320	€60.20
Laerdal Resusci Anne left arm	310330	€60.20
Laerdal Resusci Anne legs w/ trouser	170-51150	€163.80
Laerdal Resusci baby right arm	142200	€46.20
Laerdal Female training arm kit	375-50001	
Laerdal Male training arm kit	270-00001	€ 600
AMBU legs w/ trousers and bag	234000786	€118.30
AMBU Man arms	234000704	€118.30
Brayden Baby Pro	IM17-P	€ 700

ALS

Laerdal Disposable Maskers	845260	€35.70
Laerdal the bag resuscitator	845211	€ 92
AMBU Auraonce Laryngeal mask	321500000	€48.75
AMBU Spur 2	330009000	€142.80
AMBU Spur 2 w/ oxygen reservoir	325,023,000	€ 135
AMBU Spur 2 breathing balloon	325,021,000	€ 135
AMBU Spur 2 w/ pressure limit valve	325,012,000	€ 126
AMBU Spur 2 w/ breathing masks	325011000	€142.80
Laerdal Suction Unit 300ml	880061	€330.40
Laerdal compact suction 800ml	88005140	€368.90

AMBU mark 4 breathing balloon		304003000	€138.75
Laerdal Thomas Select tube holder	600-42500		€90.60
Laerdal Silicone resuscitator		87005340	€184.80
Aluminum stretcher	E032.01.05015		
AMBU IV Training arm	A255001000		€553.90
AMBU Mark breathing ballon child		299005000	€129.50

Current end-user price	Current end-user margin	Current end-user profit
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€ 1,599	43.40%	€ 694
€ 1,599	43.40%	€ 694
€ 1,125	24.82%	€279.33
€ 1,125	28.88%	€ 325
€ 1,049	42.32%	€ 444
€ 1,049	42.32%	€ 444
€ 1,995	44.94%	€896.74
€ 1,895	44.79%	€848.77
€ 1,500	20%	€ 300
€ 1,093	18.52%	€202.43
€ 1,029	18.82%	€198.69
€ 1,299	42.27%	€549.11
€ 1,299	42.27%	€549.11
€ 1,353	39.46%	€ 534
€ 1,058	39.50%	€ 418
€ 1,763	20.83%	€367.36
€ 1,281	14.91%	€ 191
€ 1,281		
€ 2,095	34.03%	€ 713
€ 999	11.65%	€116.47
€ 1,149	30.37%	€ 349
€ 1,175		
€ 1,588	29.53%	€ 469
€ 940	29.78%	€ 280
€ 940	29.78%	€ 280
€ 1,175	25.12%	€295.19
€ 1,259	14.61%	€ 184
€ 1,259	14.61%	€ 184

€ 58	33.87%	€19.65
€ 77	14.29%	€11.01
€ 48	50.64%	€24.31
€ 99	39.61%	€39.22
€ 121	17.03%	€20.61
€ 139	46%	€ 64
€ 59	55.93%	€ 33
€ 55	54.72%	€ 29
€ 55	54.72%	€ 29
€ 114	24.56%	€ 28
€ 105	28.57%	€ 30
€ 66	26.37%	€17.41

€ 56	44.19%	€24.75
€ 69	44.92%	€ 31
€ 69	63.76%	€ 44
€ 161	31.36%	€50.50
€ 129	31.39%	€40.50
€76.50	54.24%	€41.50
€76.50	54.24%	€41.50
€ 83	35.78%	€29.70
€ 125	40%	€ 50
€ 44	46%	€20.24
€ 119	55.46%	€ 66
€ 66	48.89%	€32.27
€ 93	39.93%	€37.14
€ 62	49.66%	€30.79
€42.50	58.58%	€24.90
€ 46	61.76%	€28.41
€ 99	33.58%	€33.25
€ 151	41.92%	€63.30
€ 117	43.54%	€50.95
€ 60	37.50%	€22.50
€ 50	32%	€ 16
€ 76	52.63%	€ 40
€ 70	60.28%	€42.20
€ 60	60%	€ 36
€ 179	35.11%	€62.85
€ 50	61.26%	€30.63
€ 83	45.78%	€ 38
€ 151	47.62%	€71.91
€ 83	45.91%	€38.11
€ 399	46.36%	€ 185
€ 235	8.93%	€ 21
€ 259	17.37%	€ 45
€ 219	39.26%	€ 86
€ 150	15.33%	€ 23
€ 237	37.65%	€89.24
€ 18	73.88%	€13.30
€ 246	37.70%	€92.76
€ 282	40%	€112.81
€ 224	57.58%	€ 129
€ 169	46.74%	€ 79
€ 149	46.12%	€68.72

€ 259	46.08%	€119.35
€ 176	40.90%	€ 72
€ 199		
€ 235	24.72%	€58.10
€ 176	34.82	€61.30
€ 235	29.36%	€ 69
€ 117	56.49%	€66.10
€ 147	30.61%	€ 45
€ 175	39.32%	€68.81
€ 59	73.72%	€43.50
€ 189	38.12%	€72.05

€ 69	88.05%	€60.76
€ 253		
€ 99	84.09%	€83.25
€ 99	1.01%	€ 1
€ 93	58.06%	€ 54
€ 171	60%	€102.60
€ 93	58.06%	€ 54
€ 82	47.98%	€36.35
€ 133	85.52%	€113.75
€ 259	40.03%	€103.70
€ 117	32.02%	€37.47
€ 95	58.94%	€ 56
€ 230	27.49%	€63.23
€ 159	25.17%	€40.03

€ 45	72.73%	€32.73
€ 259		
€ 999	53.10%	€530.50
€ 529	47.20%	€249.70
€ 100	56.30%	€56.30
€ 70	47.85%	€33.50
€ 70	24.27%	€16.99
€ 230	62.17%	€ 143
€ 470	47.64%	€223.95
€ 93	35.48%	€ 33
€ 103	55.45%	€57.12
€ 102	40.83%	€41.65
€ 23	86.52%	€19.90
€ 199	81.40%	€ 162

€ 4	93.75%	€3.75
€ 23	62.78%	€ 23
€ 117	40.17%	€ 47
€ 92	42.30%	€38.92
€ 23	88.39%	€20.33

€ 412	41.74%	€ 172
€ 490	28.57%	€ 140
€ 465	35.91%	€ 167

€ 352	44.80%	€157.73
€ 352	36.92%	€129.98
€ 580		

€ 352	28.56%	€100.55
€ 794	24.87%	€197.50
€ 377	20.68%	€ 78
€ 799	60.05%	€479.80
€ 643		
€ 239	74.09%	€177.08
€ 500	44.27%	€221.39
€ 269	-15.31%	€-41.20
€19.40	61.80%	€11.99
€ 75	98.88%	€74.16
€ 90	98.86%	€88.98
€ 149	19.85%	€29.60
€ 33	42.87	€14.15
€ 39	35.89%	€ 14
€ 58	29.60%	€17.17
€ 62	24.5%	€15.19
€ 35	46.82%	€16.39
€ 46	13.04%	€ 6
€ 59	52.11%	€30.75
€ 53	44.61%	€23.20
€ 93	47.23%	€43.93
€ 58	48.43%	€28.09
€ 46	66.08%	€30.40
€4.60	45.65%	€2.10

€ 42	50.35%	€21.15
€ 59	32.79%	€19.35
€ 46	50.76%	€23.35
€ 65	40.53%	€26.35
€ 58	26.29%	€15.25
€ 46	52.50%	€24.15
€ 38	64.63%	€24.56
€ 93	42.04%	€39.10
€ 108	46.62%	€50.35
€ 46	60.86%	€ 28
€ 52	58.26%	€30.30
€ 93	46.12%	€42.90
€ 46	55.21%	€25.40
€ 82	51.21%	€ 42
€ 40	40.32%	€16.13
€ 40	50.37%	€20.15
€ 40	39.22%	€15.69
€ 40	39.22%	€15.69
€ 38	55.94%	€21.26

€ 53	48.86%	€25.90
€ 82	45.12%	€ 37
€ 133	39.84%	€ 53
€ 133	39.84%	€ 53
€ 82	18.78%	€15.40
€ 58	69.17%	€40.12
€ 82	50%	€ 41
€ 68	61.85%	€42.06
€ 69	88.05%	€60.76
€ 105	39.42%	€41.40
€ 95	58.94%	€ 56

€ 59	57.62%	€ 34
€ 175	16.28%	€28.50
€ 38	5.26%	€ 2
€ 53	62.54%	€33.15
€ 145	14.48%	€ 21
€ 71	60.70%	€43.10

€ 144	27.77%	€ 40
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€ 130	31.53%	€ 41
€ 329		
€ 549	53%	€ 291
€ 799	44.27%	353.75
€ 1,699	28.26%	480.25
€ 999	36.17%	361.35
€ 345	17.42%	60.10
€ 3,999	22.48%	€ 899
€ 1,420	30.04%	426.70
€ 2,499	24.59%	€ 615
€ 449	28.90%	129.80
€ 499	52.78%	€ 237
€ 200	35%	€ 70
€ 409	23.95%	97.97
€ 999	29.92%	€ 299
€ 869	34.86%	€ 303
€ 399	34.83%	€ 139
€ 995	34.67%	€ 345
€ 995		
€ 399	34.83%	€ 139
€ 723	30%	216.90
€ 723	30%	216.90
€ 268	32.35%	86.70
€ 895	39.56%	354.09
€ 1,605	26.51%	425.50
€ 1,129	26.40%	298.10
€ 249	39.56%	98.52
€ 590		
€ 969	27.18%	263.40
€ 268	27.12%	72.70
€ 268	39.51%	105.90
€ 602	28.60%	172.20
€ 2,200	24.75%	544.50
€ 805	23.50%	189.25
€ 1,611	22.78%	367.10
€ 1,079	22.79%	€ 246
€ 2,978	26.49%	789.10
€ 2,474	26.49%	655.40
€ 1,710	24.76%	423.40

€ 1,682	26.50%	445.80
€ 917	27.17%	249.20
€ 917	39.55%	362.72
€ 268	29.47%	€ 79
€ 260	39.66%	103.13

€ 377	20344%	76.70
€ 166		
€ 94	28.51%	26.80

€ 1,676	26.49%	€ 444
€ 83	28.31%	23.50

€ 54		
€ 54	36.66%	19.80
€ 56	35.71%	€ 20
€ 65	39.07%	25.40
€ 65	49.43%	32.13
€ 10	35%	3.50
€ 52		
€ 68	37.35%	25.40
€ 68	48%	32.64
€ 67	49.47%	33.15
€ 67	39.10%	26.20
€ 65	39.76%	25.85
€ 61	40%	24.40
€ 67	32.08%	21.50
€ 52	34.03%	17.70
€ 6	33.33%	€ 2
€ 92	38.69%	35.60

€ 85		
€ 39		
8.50	35.29%	€ 3
€ 27	35.18%	9.50
€ 37	35.13%	€ 13
€ 25	53.8%	13.45
€ 57	32.45%	€ 57
€ 280	47.17%	132.09

€ 80	50.2%	40.16
€ 290	50.2	145.58
€ 93	29.05	27.02
€ 72	48.33%	34.80
€ 173	40%	69.20
€ 77	48.89%	37.65
€ 56	30.35%	€ 17
87.50	30.4%	26.60
€ 43	46.27%	19.90
€ 71	30%	21.30
€ 78	45.38%	35.40
€ 212	40%	84.80
€ 99	34.34%	€ 34
€ 160	40%	€ 64
€ 94	28.51%	26.80
€ 25	24.4%	6.10
€ 130	31.53%	€ 41
€ 144	27.77%	€ 40
€ 65	40%	€ 26
€ 98	19.64%	19.25
€ 207	70.91%	146.80
€ 207	70.91%	146.80
€ 213	23.09%	49.20
€ 60	23%	13.80
€ 705		
€ 735	18.36%	€ 135
€ 169	30%	50.70
€ 200	40.85	81.70
€ 999	29.92%	€ 299

€ 50	28.60%	14.30
€ 135	31.85%	€ 43
€ 65	25%	16.25
€ 216	33.88%	73.20
€ 162	16.66%	€ 27
€ 180	25%	€ 45
162.50	22.46%	36.50
€ 183	21.96%	40.20
€ 486	32.01%	155.60
€ 547	32.55%	178.10

€ 200	30.62%	61.25
€ 155	41.54%	64.40
€ 259	28.64%	74.20
€ 863		
€ 749	26.04%	195.10
€ 200	35.25	70.50

Suggested end-user price Potential end-user profit Current reseller price

€ 1,295	€ 390	€ 1,399
€ 1,295	€ 390	€ 1,399
€ 1,209	€363.33	€ 949
€ 1,145	€ 345	€ 949
€ 865	€ 260	€ 749
€ 865	€ 260	€ 749
€ 1,569	€470.74	€ 1,549
€ 1,495	€448.77	€ 1,459
€ 1,715	€ 515	€ 1,249
€ 1,275	€384.43	€ 1,029
€ 1,225	€371.69	€ 949
€ 1,075	€325.11	€ 949
€ 1,075	€325.11	€ 949
€ 1,170	€ 351	€ 1,095
€ 915	€ 275	€ 899
€ 1,995	€599.36	€ 1,646
€ 1,559	€ 469	€ 1,175
		€ 1,175
€ 1,975	€ 593	€ 1,699
€ 1,265	€382.47	€ 899
€ 1,145	€ 345	€ 899
		€ 1,019
€ 1,599	€ 480	€ 1,349
€ 945	€ 285	€ 799
€ 945	€ 285	€ 799
€ 1,259	€379.19	€ 999
€ 1,545	€ 470	€ 1,259
€ 1,545	€ 470	€ 1,259
€ 59	€20.65	€ 42
€ 99	€33.01	€ 77
€ 35	€11.31	€ 31
€ 89	€29.22	€ 75
€ 145	€44.61	€ 112
€ 109	€ 34	€ 119
€ 39	€ 13	€ 49
€ 39	€ 13	€ 49
€ 39	€ 13	€ 33
€ 125	€ 39	€ 100
€ 109	€ 34	€ 92
€ 69	€20.41	€ 59

€ 49	€17.75	€ 39
€ 59	€ 21	€ 59
€ 39	€ 14	€ 59
€ 159	€48.50	€ 126
€ 129	€40.50	€ 104
€ 50	€ 15	€ 65
€ 50	€ 15	€ 65
€ 79	€25.70	€ 77
€ 109	€ 34	€ 99
€ 35	€11.24	€ 37
€ 79	€ 26	€ 69
€ 49	€15.27	€ 49
€ 85	€29.14	€ 89
€ 49	€17.79	€ 46
€ 29	€11.40	€ 39
€ 29	€11.41	€ 40
€ 99	€33.25	€ 90
€ 129	€41.30	€ 110
€ 99	€32.95	€ 103
€ 55	€17.50	€ 53
€ 49	€ 15	€ 44
€ 52	€ 16	€ 66
€ 45	€17.20	€ 59
€ 39	€ 15	€ 50
€ 169	€52.85	€ 159
€ 29	€9.63	€ 27
€ 69	€ 24	€ 74
€ 115	€35.91	€ 120
€ 69	€24.11	€ 77

€ 309	€ 95	€ 268
€ 309	€ 95	€ 223
€ 309	€ 95	€ 230
€ 195	€ 62	€ 166
€ 185	€ 58	€ 144
€ 215	€67.24	€ 196
€ 9	€4.30	€ 18
€ 219	€65.76	€ 214
€ 245	€75.81	€ 222
€ 139	€ 44	€ 164
€ 129	€ 39	€ 149
€ 115	€34.72	€ 125

€ 205	€65.35
€ 149	€ 45

€ 255	€78.10
€ 165	€50.30
€ 239	€ 73
€ 75	€24.10
€ 149	€ 47
€ 155	€48.81
€ 25	€9.50
€ 169	€52.05

€ 20	11.76
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€ 25	9.25
€ 145	€ 47
€ 59	€ 20
€ 101	32.60
€ 59	€ 20
€ 65	22.35
€ 29	9.75
€ 225	69.70
€ 115	35.47
€ 59	€ 20
€ 239	72.23
€ 175	56.03

€ 19	6.73
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€ 699	230.50
€ 399	119.70
€ 65	21.30
€ 55	18.50

€ 79	25.99
€ 125	€ 38
€ 355	108.95
€ 89	€ 29
€ 69	23.12
€ 89	28.65
€ 15	6.90
€ 55	€ 18

€ 206
€ 164
€ 199
€ 211
€ 169
€ 218
€ 105
€ 142
€ 154
€ 49
€ 169

€ 29
€ 225
€ 59
€ 85
€ 82
€ 142
€ 82
€ 75
€ 109
€ 199
€ 109
€ 65
€ 200
€ 142

€ 45
€ 236
€ 849
€ 471
€ 89
€ 65
€ 64
€ 171
€ 424
€ 89
€ 83
€ 89
€ 21
€ 99

€ 4	3.75
€ 15	6.44
€ 100	€ 30
€ 79	25.92
€ 9	6.33

€ 4
€ 21
€ 117
€ 82
€ 18

€ 345	€ 105
€ 500	€ 150
€ 429	€ 131

€ 352
€ 479
€ 383

€ 279	84.73
€ 319	96.98

€ 293
€ 293
€ 493

€ 365	113.55
€ 855	258.50
€ 429	€ 130
€ 459	139.80

€ 294
€ 705
€ 352
€ 599
€ 587

€ 89	27.08
€ 399	120.39
€ 445	134.80
€ 15	7.59
€ 25	24.16
€ 35	33.98
€ 175	55.60
€ 29	10.39
€ 39	€ 14
€ 59	18.17
€ 69	22.19
€ 29	10.39
€ 59	€ 19
€ 42	13.75
€ 45	16.20
€ 75	25.93
€ 45	15.09
€ 23	7.40
€ 4	1.50

€ 149
€ 470
€ 269
17.60
€ 5
€ 90
€ 149
€ 26
€ 30
€ 53
€ 57
€ 31
€ 42
€ 53
€ 48
€ 82
€ 53
€ 42
4.20

€ 33	12.15	€ 35
€ 59	19.35	€ 53
€ 35	12.35	€ 42
€ 59	20.35	€ 58
€ 62	19.25	€ 53
€ 33	11.15	€ 42
€ 21	7.56	€ 35
€ 77	23.10	€ 85
€ 85	27.35	€ 95
€ 29	€ 11	€ 25
€ 33	11.30	€ 42
€ 75	24.90	€ 85
€ 31	10.40	€ 42
€ 59	€ 19	€ 77
€ 35	11.13	€ 36
€ 29	9.15	€ 36
€ 35	10.69	€ 36
€ 35	10.69	€ 36
€ 25	8.26	€ 31

€ 39	11.90	€ 48
€ 65	€ 20	€ 65
€ 115	€ 35	€ 117
€ 115	€ 35	€ 117
€ 99	32.40	€ 65
€ 26	8.12	€ 50
€ 59	€ 18	€ 70
€ 39	13.06	€ 63
€ 25	16.76	€ 29
€ 95	31.40	€ 105
€ 59	€ 20	€ 65

€ 39	€ 14	42.50
€ 211	64.50	€ 173
€ 55	€ 19	€ 36
€ 29	9.15	€ 48
€ 179	€ 55	€ 135
€ 42	14.10	€ 65

€ 149	€ 45	€ 130
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€ 129	€ 40
€ 369	€ 111
€ 639	193.75
€ 1,745	526.25
€ 911	273.35
€ 409	124.10
€ 4,429	€ 1,329
€ 1,420	426.70
€ 2,695	810.72
€ 456	136.80
€ 305	€ 93
€ 189	€ 59
€ 445	133.97
€ 1,000	€ 300
€ 809	€ 243
€ 372	€ 112
€ 929	€ 279
€ 372	€ 112
€ 723	216.90
€ 723	216.90
€ 259	77.70
€ 773	232.09
€ 1,685	505.50
€ 1,187	356.10
€ 215	64.52
€ 1,009	303.40
€ 279	83.70
€ 235	72.90
€ 614	184.20
€ 2,365	709.50
€ 881	€ 26,525
€ 1,777	533.10
€ 1,190	€ 357
€ 3,127	938.10
€ 2,598	779.40
€ 1,838	551.40

€ 130
 € 317
 x
 € 399

 € 629

 € 1,399

 € 799
 € 345
 € 3,799
 € 1,242
 € 2,124
 381.65
 424.15
 € 177
 347.65
 € 849
 € 739
 € 335
 € 845
 € 845
 € 335
 € 591
 € 591
 € 248
 € 759
 € 1,365
 € 959
 € 248
 501.50
 823.65
 € 248
 € 248
 511.70
 € 1,870
 684.25
 1369.35
 917.15
 2531.30
 2102.90
 1453.50

€ 1,766	529.80	1429.70
€ 954	286.20	779.45
€ 792	237.72	779.45
€ 270	€ 81	€ 248
€ 225	68.13	€ 248

€ 429	128.70	€ 359
		141.10
€ 96	28.80	79.90

€ 1,760	€ 528	1424.60
€ 85	25.50	70.55

		45.90
€ 49	14.80	45.90
€ 53	€ 17	€ 52
€ 59	19.40	55.25
€ 47	14.13	55.25
€ 10	3.50	€ 10
		44.20

€ 62	19.40	57.80
€ 51	15.64	57.80
€ 49	15.15	56.95
€ 59	18.20	56.95
€ 56	16.85	€ 58
€ 55	18.40	53.10
€ 65	19.50	56.95
€ 49	14.70	46.80
€ 6	€ 2	5.50
€ 83	26.60	78.20

		72.25
		€ 33
8.50	€ 3	€ 7
€ 25	7.50	€ 24
€ 35	€ 11	31.45
€ 17	5.45	22.50
€ 55	16.50	48.45
€ 213	65.09	176.72

€ 59	19.16
€ 207	62.58
€ 95	29.02
€ 55	17.80
€ 149	45.20
€ 57	17.65
€ 56	€ 17
€ 87	26.10
€ 33	9.90
€ 71	21.30
€ 62	19.40
€ 183	55.80
€ 93	€ 28
€ 139	€ 43
€ 96	28.80
€ 27	8.10
€ 129	€ 40
€ 149	€ 45
€ 56	€ 17
€ 115	36.25
€ 86	25.80
€ 86	25.80
€ 234	70.20
€ 66	19.80
€ 859	€ 259
€ 169	50.70
€ 169	50.70
€ 1,000	€ 300

€ 68
 246.50
 € 89
 52.70
 147.05
 € 57
 47.60
 74.40
 36.55
 63.90
 66.30
 € 180
 € 85
 € 136
 79.90
 € 25
 € 130
 € 130
 58.50
 € 79
 € 175
 € 175
 181.05
 € 51
 € 618
 624.75
 € 148
 € 148
 € 849

€ 51	15.30
€ 133	€ 41
€ 71	22.25
€ 204	61.20
€ 193	€ 58
€ 193	€ 58
€ 180	€ 54
€ 204	61.20
€ 472	141.60
€ 527	158.10

€ 50
 € 135
 € 65
 € 216
 € 162
 € 180
 162.50
 € 183
 € 413
 464.95

€ 199	60.25
€ 131	40.40
€ 264	79.20
€ 792	238.10
€ 185	55.50

€ 200
125.80
220.15
€ 863
636.65
€ 200

Current reseller margin	Current reseller profit	Suggested reseller price
35.31%	€ 494	€ 1,135
35.31%	€ 494	€ 1,135
10.88%	€103.33	€ 1,059
15.70	€ 149	€ 1,025
19.22%	€ 144	€ 759
19.22%	€ 144	€ 759
29.09%	€450.74	€ 1,379
28.29%	€412.77	€ 1,309
3.9%	€ 49	€ 899
13.45%	€138.43	€ 1,115
11.97%	€113.69	€ 1,035
20.98%	€199.11	€ 939
20.98%	€199.11	€ 939
25.20%	€ 276	€ 1,025
28.80%	€ 259	€ 809
15.21%	€250.36	€ 1,749
7.23%	€ 85	€ 1,365
		€
18.65%	€ 317	€ 1,729
1.83%	€16.47	€ 1,105
11.01%	€ 99	€ 1,009
17.04%	€ 230	€ 1,399
17.39%	€ 139	€ 799
17.39%	€ 139	€ 799
11.98%	€119.19	€ 1,119
14.61%	€ 184	€ 1,345
14.61%	€ 184	€ 1,345
8.69%	€3.65	€ 42
14.29%	€11.01	€ 79
23.58%	€7.31	€ 31
20.29%	€15.22	€ 75
10.36	€11.61	€ 129
36.97%	€ 44	€ 95
46.93%	€ 23	€ 35
46.93%	€ 23	€ 35
21.21%	€ 7	€ 33
14%	€ 14	€ 109
18.47%	€ 17	€ 92
17.64%	€10.41	€ 65

19.87	€7.75	€ 39
35.59	€ 21	€ 49
57.62%	€ 34	€ 35
12.30%	€15.50	€ 126
14.90%	€15.50	€ 104
46.15%	€ 30	€ 45
46.15%	€ 30	€ 45
30.77%	€23.70	€ 69
24.24%	€ 24	€ 99
35.78%	€13.24	€ 31
23.18%	€ 16	€ 69
31.16%	€15.27	€ 45
37.23%	€33.14	€ 75
32.15%	€14.79	€ 41
54.87%	€21.40	€ 22
56%	€22.40	€ 23
26.94%	€24.25	€ 85
20.27%	€22.30	€ 110
35.87%	€36.95	€ 85
29.24%	€15.50	€ 49
22.72%	€ 10	€ 45
45.45%	€ 30	€ 45
52.88%	€31.20	€ 35
52%	€ 26	€ 35
26.94%	€42.85	€ 149
28.25%	€7.63	€ 27
39.18%	€ 29	€ 59
34.09%	€40.91	€ 99
41.70%	€32.11	€ 59

20.14%	€ 54	€ 268
4.03%	€ 9	€ 269
6.95%	€ 16	€ 269
19.87%	€ 33	€ 166
11.80%	€ 17	€ 159
24.61%	€48.24	€ 196
73.88%	€13.30	€ 15
28.39%	€60.76	€ 195
23.78%	€52.81	€ 215
42.07%	€ 69	€ 119
39.59%	€ 59	€ 115
35.77%	€44.72	€ 105

32.20%	€66.35	€ 179
36.58%	€ 60	€ 130

16.16%	€34.10	€ 225
32.13%	€54.30	€ 145
23.85	€ 52	€ 209
51.52%	€54.10	€ 65
28.16%	€ 40	€ 129
31.04%	€47.81	€ 135
68.36%	€33.50	€ 21
30.79%	€52.05	€ 149

71.58%	20.76	€ 15
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73.30	43.25	€ 20
-5.8%	-€ 5	€ 115
52.43%	€ 43	€ 49
51.83%	73.60	€ 89
52.43%	€ 43	€ 49
43.13%	32.35	€ 55
82.33%	89.75	€ 25
21.95%	43.70	€ 199
27.03%	29.47	€ 104
40%	€ 26	€ 49
16.61%	33.23	€ 209
16.21%	23.03	€ 149

72.73%	32.73	€ 19
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44.81%	380.50	€ 589
40.70%	191.70	€ 355
50.89%	45.30	€ 55
43.84%	28.50	€ 49
17.17%	10.99	€ 69
49.12%	€ 84	€ 109
41.96%	177.95	€ 309
32.58%	€ 29	€ 75
44.72%	37.12	€ 59
32.19%	28.65	€ 79
85.23%	17.90	€ 9
62.62%	€ 62	€ 49

93.75%	3.75	€ 2
59.23	12.44	€ 11
40.17%	€ 47	€ 89
35.26%	28.92	€ 69
85.16%	15.33	€ 5

31.81%	€ 112	€ 300
26.93%	€ 129	€ 439
22.19%	€ 85	€ 375

33.69%	98.73	€ 245
24.22%	70.98	€ 279

14.47%	42.55	€ 315
15.39%	108.50	€ 749
15.05%	€ 53	€ 375
46.71%	279.80	€ 399

58.44%	87.08	€ 79
40.72%	191.39	€ 350
-15.31%	-41.20	€ 389
57.89%	10.19	€ 11
83.2%	4.16	€ 5
98.86%	88.98	€ 25
19.86%	29.60	€ 150
27.5%	7.15	€ 25
16.66%	€ 5	€ 33
22.96%	12.17	€ 55
17.87%	10.19	€ 59
39.96%	12.39	€ 25
4.76%	€ 2	€ 50
46.69%	€ 53	€ 37
40%	19.20	€ 36
40.15%	32.93	€ 65
43.56%	23.09	€ 39
62.85%	26.40	€ 20
40.47%	1.70	€ 3

40.42%	14.15	€ 29
25.35%	13.35	€ 50
46.07%	19.35	€ 29
33.36%	19.35	€ 49
19.33%	10.25	€ 55
47.97%	20.15	€ 29
61.6%	21.56	€ 17
36.58%	31.10	€ 69
39.31%	37.35	€ 75
28%	€ 7	€ 25
48.33%	20.30	€ 29
41.05%	34.90	€ 65
50.95%	21.40	€ 27
48.05%	€ 37	€ 50
33.69%	12.13	€ 30
44.86%	16.15	€ 25
32.47%	11.69	€ 31
32.47%	11.69	€ 31
46%	14.26	€ 21

43.54%	20.90	€ 35
30.76%	€ 20	€ 59
31.62%	€ 37	€ 100
31.62%	€ 37	€ 100
-2.46%	-1.60	€ 85
64.24%	32.12	€ 23
41.42%	€ 29	€ 53
58.82%	37.06	€ 33
71.58%	20.76	€ 15
39.42%	41.40	€ 81
40%	€ 26	€ 49

41.17%	17.50	€ 32
15.31%	26.50	€ 185
0%	€ 0	€ 45
58.64%	28.15	€ 25
8.14%	€ 11	€ 155
57.07%	37.10	€ 35

20% € 26 € 130

31.53%	€ 41	€ 115
35.33%	€ 141	€ 325
29.21%	183.75	€ 559
12.88%	180.25	€ 1,525
20.19%	161.35	€ 799
17.65%	60.91	€ 359
18.39%	€ 699	€ 3,875
20.02%	248.70	€ 1,245
11.28%	239.72	€ 2,359
16.36%	62.45	€ 399
50.01%	212.15	€ 265
26.55%	€ 47	€ 165
10.53%	36.62	€ 389
17.55%	€ 149	€ 875
23.41%	€ 173	€ 709
22.38%	€ 75	€ 325
23.07%	€ 195	€ 815
22.38%	€ 75	€ 325
14.36%	84.09	€ 635
14.36%	84.09	€ 635
26.89%	66.70	€ 229
28.73%	218.09	€ 679
13.58%	185.50	€ 1,475
13.35%	128.10	€ 1,039
39.32%	97.52	€ 189
14.33%	118.05	€ 882
21.25%	52.70	€ 245
34.63%	85.90	€ 205
16%	81.90	€ 539
11.47%	214.50	€ 2,072
10.01%	68.50	€ 772
9.16%	125.45	€ 1,555
9.17%	84.15	€ 1,042
13.52%	342.40	€ 2,739
13.51%	284.30	€ 2,275
11.48%	166.90	€ 1,609

13.53%	193.50	€ 1,546
14.32%	111.65	€ 835
28.88%	225.17	€ 695
23.79%	€ 59	€ 239
36.74%	91.13	€ 199

16.35%	58.70	€ 379
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15.89	12.70	€ 84
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13.51%	192.60	€ 1,540
		€ 75

25.49%	11.70	€ 43
30.76%	€ 16	€ 45
28.32%	15.65	€ 50
40.50%	22.38	€ 42
35%	3.50	€ 10

26.29%	15.20	€ 55
38.82%	22.44	€ 45
40.56%	23.10	€ 43
28.35%	16.15	€ 51
32.5%	18.85	€ 49
31.07%	16.50	€ 46
20.10%	11.45	€ 59
26.70%	12.50	€ 43
27.27%	1.50	€ 5
27.87%	21.80	€ 71

21.42%	1.50	€ 6
27.08%	6.50	€ 22
23.68%	7.45	€ 30
48.66%	10.95	€ 15
20.53%	9.95	€ 49
16.30%	28.81	€ 185

41.41%	28.16	€ 51
41.41%	102.08	€ 181
25.86%	23.02	€ 83
29.41%	15.50	€ 47
29.41%	43.25%	€ 130
30.96%	17.65	€ 50
18.06%	8.60	€ 49
18.14%	13.50	€ 79
36.79%	13.45	€ 29
22.22%	14.20	€ 65
35.74%	23.70	€ 55
29.33%	52.80	€ 159
23.52%	€ 20	€ 82
29.41%	€ 40	€ 120
15.89%	12.70	€ 84
24.4%	6.10	€ 25
31.53%	€ 41	€ 112
20%	€ 26	€ 130
33.33%	19.50	€ 49
0.31%	0.25	€ 99
65.60%	114.80	€ 76
65.60%	114.80	€ 76
9.52%	17.25	€ 205
9.41%	4.80	€ 59
3.96%	24.75	€ 750
20.06%	29.70	€ 149
20.06%	29.70	€ 149
17.55%	€ 149	€ 875
28.60%	14.30	€ 45
31.85%	€ 43	€ 115
25%	16.25	€ 62
33.88%	73.20	€ 179
16.16%	€ 27	€ 169
25%	€ 45	€ 169
22.46%	36.50	€ 159
21.96%	40.20	€ 179
20%	82.60	€ 413
20.65%	96.05	€ 465

30.62%	61.25	€ 175
27.98%	35.20	€ 115
16.05%	35.35	€ 235
12.99%	82.75	€ 695
35.25%	70.50	€ 162

Potential reseller profit

Key

- Green = lower than before
- Yellow = higher than before
- Purple = previously agreed dealer prices
- No fill = no change
- Orange = unavailable

€ 230
€ 230
€213.33
€ 225
€ 154
€ 154
€280.74
€262.77
€224.43
€199.69
€189.11
€189.11
€ 206
€ 169
€353.36
€ 275

€ 347
€222.47
€ 209

€ 280
€ 139
€ 139
€239.19
€ 270
€ 270

€3.65
€13.01
€7.31
€15.22
€28.61
€ 20
€ 9
€ 9
€ 7
€ 23
€ 17
€16.41

€7.75
€ 11
€ 10
€15.50
€15.50
€ 10
€ 10
€15.70
€ 24
€7.24
€ 16
€11.27
€19.14
€9.79
€4.40
€5.41
€19.25
€22.30
€18.95
€11.50
€ 11
€ 9
€7.20
€ 11
€32.85
€7.63
€ 14
€19.91
€14.11

€ 54
€ 55
€ 55
€ 33
€ 32
€48.24
€15.30
€41.76
€45.81
€ 24
€ 25
€24.72

€39.35
€ 26

€48.10
€30.30
€ 43
€14.10
€ 27
€28.81
€5.50
€32.05

6.76

4.25
€ 25
€ 10
20.60
€ 10
12.35
5.75
43.70
24.47
€ 10
42.23
30.03

6.73

120.50
75.70
11.30
12.50
15.99
€ 22
62.95
€ 15
13.12
18.65
5.90
€ 12

1.75
2.44
€ 19
15.92
2.33

€ 60
€ 89
€ 77

50.73
56.98

63.55
152.50
€ 76
79.80

17.08
71.39
78.80
3.59

4.16
23.98
30.60
6.15
€ 8
14.17
12.19
6.39
€ 10
8.75
7.20
15.93
9.09
4.40
0.50

8.15
10.35
6.35
10.35
12.25
7.15
3.56
15.10
17.35
€ 7
7.30
14.90
6.40
€ 10
6.13
5.15
6.69
6.69
14.26

7.90
€ 14
€ 20
€ 20
18.40
5.12
€ 12
7.06
6.76
17.40
€ 10

€ 7
38.50
€ 9
5.15
€ 31
7.10

€ 26

€ 26

€ 67
113.75
306.25

161.35
74.10
€ 775
251.70
474.72
79.80
€ 53
€ 35
77.97
€ 175
€ 143
€ 65
€ 165

€ 65
128.90
128.90
47.70
138.09
295.50
208.10
38.52

176.40
49.70
42.90
109.20
416.50
156.25
311.10
€ 209
550.10
456.40
322.80

309.80
167.20
140.72
€ 50
42.13

78.70

16.80

€ 308
15.50

8.80
€ 9
10.40
9.13
3.50

12.40
9.64
9.15
10.20
9.85
9.40
13.50
8.50
€ 1
14.60

0.50
4.50
€ 6
3.45
10.50
37.09

	11.16
	36.58
	17.02
	9.80
	26.20
	10.65
	€ 10
	18.10
	5.90
	15.30
	12.40
	31.80
	€ 17
	€ 24
	16.80
	6.10
	€ 23
	€ 26
	€ 10
	20.25
	15.80
	15.80
	41.20
	12.80
	€ 150
	30.70
	30.70
	€ 175
	9.30
	€ 23
	13.25
	36.20
	€ 34
	€ 34
	€ 33
	36.20
	82.60
	96.10

	36.25
	24.40
	50.20

	141.10
	32.50